The purpose of this questionnaire is to measure knowledge and skills that have to be improved or that are lacking in comparison with the knowledge and skills declared during the profile analysis. The questionnaire also aim to find other knowledge and skills useful in order to work for the social and work inclusion of refugees and asylum seekers.

Another purpose is to gather information about work position of operators who work for the social and work inclusion of refugees and asylum seekers and understand what are the needed competences, activities and the professional / training requirements in order to practice this profession.

Responses must represent the way the position is currently functioning. Please pay attention for completing correctly the following questionnaire:

- 1. Be objective and accurate in your answers. Consider your normal day-to-day responsibilities and activities.
- 2. Describe the daily work position as it is being performed today, not as it might be in the future or as you think it should be.

If possible, please answer all questions completely. An explanation should accompany any question that is determined to be non-applicable.

1. A. Operator / p	ractitioner Position Identification	
	the operator/practitioner: g.: GCSE, A-level/Scottish Higher, U	niversity degree, Postgraduate
degree):		
•	rking with refugees: er week do you work with refugees?	
Did you get any rel	evant trainings in the field of refugee	work? If yes, what kind of training?
below through your p Indicate also the impo	Required ities required on the SOCIAL AND WORI rofessional occupation. ortance and difficulty perception associated ity; 5 = highest level respectively).	
	Importance Level associated	Difficulty Level associated
First contact and referral	First contact and referral Importance Level associated menu	First contact and referral Difficulty Level associated menu
Guiding interview	Guiding interview Importance Level associated menu	Guiding interview Difficulty Level associated menu
Elaboration of a	Elaboration of a	Elaboration of a

competence mapping Importance

Level associated menu

competence mapping Difficulty

Level associated menu

competence

mapping

	Importance Level associated	Difficulty Level associated
Elaboration Curriculum Vitae	Elaboration Curriculum Vitae Importance Level associated menu	Elaboration Curriculum Vitae Difficulty Level associated menu
Preparation of a professional action plan	Preparation of a professional action plan Importance Level associated menu	Preparation of a professional action plan Difficulty Level associated menu
Job search assistance	Job search assistance Importance Level associated menu	Job search assistance Difficulty Level associated menu
Monitoring and results Check	Monitoring and results Check Importance Level associated menu	Monitoring and results Check Difficulty Level associated menu
Translation services	Translation services Importance Level associated menu	Translation services Difficulty Level associated menu
Organization of language support	Organization of language support Importance Level associated menu	Organization of language support Difficulty Level associated menu
Legal information	Legal information Importance Level associated menu	Legal information Difficulty Level associated menu
Other (please speci	fy)	
1		<u> </u>

3. Knowledge

Analyze the knowledge that you regularly used to perform your key activities at your position. Through the different types of knowledge listed below, fill in the importance, the difficulty and the training need levels that you associate with it (1= lowest level, 5 = highest level)

	Importance Level associated	Difficulty Level associated	Training need Level associated
Knowledge of current labour market situation and trends	Knowledge of current labour market situation and trends Importance Level associated menu	Knowledge of current labour market situation and trends Difficulty Level associated menu	Knowledge of current labour market situation and trends Training need Level associated menu
Knowledge of labour laws	of labour laws Importance Level associated menu	Knowledge of labour laws Difficulty Level associated menu	Knowledge of labour laws Training need Level associated menu
Knowledge of relevant migration and	Knowledge of relevant migration	Knowledge of relevant migration	Knowledge of relevant migration

	Importance Level associated	Difficulty Level associated	Training need Level associated
asylum laws	and asylum laws Importance Level associated menu	and asylum laws Difficulty Level associated menu	and asylum laws Training need Level associated menu
Knowledge of disadvantaged groups in the labour market	Knowledge of disadvantaged groups in the labour market Importance Level associated menu	Knowledge of disadvantaged groups in the labour market Difficulty Level associated menu	Knowledge of disadvantaged groups in the labour market Training need Level associated menu
Knowledge of vocational structure and vocational classifications	Knowledge of vocational structure and vocational classifications Importance Level associated menu	Knowledge of vocational structure and vocational classifications Difficulty Level associated menu	Knowledge of vocational structure and vocational classifications Training need Level associated menu
Knowledge of basic techniques of counselling	Knowledge of basic techniques of counselling Importance Level associated menu	Knowledge of basic techniques of counselling Difficulty Level associated menu	Knowledge of basic techniques of counselling Training need Level associated menu
Knowledge about Assessment of psychological and social profiles	Knowledge about Assessment of psychological and social profiles Importance Level associated menu	Knowledge about Assessment of psychological and social profiles Difficulty Level associated menu	
Knowledge of hard and soft skills assessment tools	Knowledge of hard and soft skills assessment tools Importance Level associated menu	Knowledge of hard and soft skills assessment tools Difficulty Level associated menu	Knowledge of hard and soft skills assessment tools Training need Level associated menu
Knowledge of interview techniques	Knowledge of interview techniques Importance Level associated menu	Knowledge of interview techniques Difficulty Level associated menu	Knowledge of interview techniques Training need Level associated menu
Knowledge of employers selection process	Knowledge of employers selection process Importance Level associated menu	Knowledge of employers selection process Difficulty Level associated menu	Knowledge of employers selection process Training need Level associated menu
Knowledge of educational and vocational training system	Knowledge of educational and vocational training system Importance	Knowledge of educational and vocational training system Difficulty Level	Knowledge of educational and vocational training system Training need

	Importance Level associated	Difficulty Level associated	Training need Level associated
	Level associated menu	associated menu	Level associated menu
Knowledge of recognition procedures	Knowledge of recognition procedures Importance Level associated menu	Knowledge of recognition procedures Difficulty Level associated menu	Knowledge of recognition procedures Training need Level associated menu
Intercultural knowledge	Intercultural knowledge Importance Level associated menu	Intercultural knowledge Difficulty Level associated menu	Intercultural knowledge Training need Level associated menu
Knowledge of foreign languages	Knowledge of foreign languages Importance Level associated menu	Knowledge of foreign languages Difficulty Level associated menu	Knowledge of foreign languages Training need Level associated menu
Knowledge about local network and social services	Knowledge about local network and social services Importance Level associated menu	Knowledge about local network and social services Difficulty Level associated menu	Knowledge about local network and social services Training need Level associated menu
Other (please speci	fy)		
4			▲

4. Specific Skills

Analyze the Specific Skills that you regularly need to perform in your key activities at your position. Through the different types of Specific Skills listed below listed below, fill in the importance, the difficulty and the training need levels that you associate with it (1 = lowest level, 5 = highest level respectively).

	Importance Level associated	Difficulty Level associated	Training need Level associated
Project management skills	Project management skills Importance Level associated menu	Project management skills Difficulty Level associated menu	Project management skills Training need Level associated menu
Information finding and analysis skills	Information finding and analysis skills Importance Level associated menu	Information finding and analysis skills Difficulty Level associated menu	Information finding and analysis skills Training need Level associated menu
Conflict management skills	Conflict management skills Importance Level	Conflict management skills Difficulty Level	Conflict management skills Training need Level

	Importance Level associated	Difficulty Level associated	Training need Level associated
	associated menu	associated menu	associated menu
Job-matching skills	Job-matching skills Importance Level associated menu	Job-matching skills Difficulty Level associated menu	Job-matching skills Training need Level associated menu
ICT skills	Importance Level associated menu	ICT skills Difficulty Level associated menu	ICT skills Training need Level associated menu
Assessment of psychological and social profiles	Assessment of psychological and social profiles Importance Level associated menu	Assessment of psychological and social profiles Difficulty Level associated menu	Assessment of psychological and social profiles Training need Level associated menu
Ability to activate basic counselling techniques	Ability to activate basic counselling techniques Importance Level associated menu	Ability to activate basic counselling techniques Difficulty Level associated menu	Ability to activate basic counselling techniques Training need Level associated menu
Ability to identify a range of community resources (people, places, things, etc) that can support migrants	Ability to identify a range of community resources (people, places, things, etc) that can support migrants Importance Level associated menu	Ability to identify a range of community resources (people, places, things, etc) that can support migrants Difficulty Level associated menu	Ability to identify a range of community resources (people, places, things, etc) that can support migrants Training need Level associated menu
Ability to use training methodologies addressed to the transfer of knowledge connected to the legal and social security aspects of the work	addressed to the transfer	Ability to use training methodologies addressed to the transfer of knowledge connected to the legal and social security aspects of the work Difficulty Level associated menu	addressed to the transfer
Intercultural mediation skills	Intercultural mediation skills Importance Level associated menu	Intercultural mediation skills Difficulty Level associated menu	Intercultural mediation skills Training need Level associated menu
Ability to use evaluation and monitoring	Ability to use evaluation and monitoring techniques	Ability to use evaluation and monitoring techniques	Ability to use evaluation and monitoring techniques

	Importance Level associated	Difficulty Level associated	associated
techniques in order to	in order to understand needs and difficulties of	in order to understand needs and difficulties of	in order to understand needs and difficulties of
understand needs	1 1	people integrated /	people integrated /
	integrated again at work	0 0	0
people integrated		Difficulty Level	Training need Level
/ integrated again	associated menu	associated menu	associated menu
at work			
Ability to use active Job search methodologies	Ability to use active Job search methodologies Importance Level associated menu	Ability to use active Job search methodologies Difficulty Level associated menu	Ability to use active Job search methodologies Training need Level associated menu
Pedagogical skills	Pedagogical skills Importance Level associated menu	Pedagogical skills Difficulty Level associated menu	Pedagogical skills Training need Level associated menu
Other (please speci	fy)		
1			△

5. Transversal Skills (Attitudes and Behaviors)

Describe the transversal Skills that you regularly used to perform your key activities at your position. Through the different types of transversal skills listed below listed below, fill in the importance, the difficulty and the training need levels that you associate eith it (1 = lowest level, 5 = highest level)

	Importance Level associated	Difficulty Level associated	Training need Level associated
	•	•	•
Teamwork/cooperatio	Teamwork/cooperatio	Teamwork/cooperatio	Teamwork/cooperatio
n	n Importance Level	n Difficulty Level	n Training need Level
	associated menu	associated menu	associated menu
Flexibility and	Flexibility	Flexibility	Flexibility
adaptability	and adaptability Importance Level associated menu	and adaptability Difficulty Level associated menu	and adaptability Training need Level associated menu
Ability to motivate and inspire clients	Ability to motivate and inspire clients Importance Level associated menu	Ability to motivate and inspire clients Difficulty Level associated menu	Ability to motivate and inspire clients Training need Level associated menu
Customer focus	Customer focus Importance Level associated menu	Customer focus Difficulty Level associated menu	Customer focus Training need Level associated menu

	Importance Level	Difficulty Level	Training need Level
	associated	associated	associated
Ability to cope with stress	Ability to cope with stress Importance Level associated menu	Ability to cope with stress Difficulty Level associated menu	Ability to cope with stress Training need Level associated menu
Empathy and active listening	Empathy and active listening Importance Level associated menu	Empathy and active listening Difficulty Level associated menu	Empathy and active listening Training need Level associated menu
Ability to work independently	Ability to work independently Importance Level associated menu	Ability to work independently Difficulty Level associated menu	Ability to work independently Training need Level associated menu
Trust building ability/ reliability	Trust building ability/ reliability Importance Level associated menu	Trust building ability/ reliability Difficulty Level associated menu	Trust building ability/ reliability Training need Level associated menu
Innovativeness / creativity	Innovativeness / creativity Importance Level associated menu	Innovativeness / creativity Difficulty Level associated menu	Innovativeness / creativity Training need Level associated menu
Verbal and non-verbal communication skills	Verbal and non-verbal communication skills Importance Level associated menu	Verbal and non-verbal communication skills Difficulty Level associated menu	Verbal and non-verbal communication skills Training need Level associated menu
Other (please specify)			
1			△ ▼
6. Organizational Supe Do you get supervision			
Yes No			